

Call for expressions of interest to form a shortlist of suppliers for the procurement of agricultural inputs in Ukraine and neighbouring countries Odesa Oblast, Ukraine

1. Reference

PU1_07_2026

2. Procedure

Framework agreement

3. Programme title

“Program to support the reactivation of the economic potentialities of the agri-food sector” – Pro.UKR. (AID 13153)

4. Financing

Call organized by the Contracting Authority (CIHEAM Bari) for current and future international cooperation projects, including but not limited to Programme Pro.UKR (AID 13153). The financing of specific call-off contracts will be indicated in each individual contract.

Budget line: 3.01.04 Agriculture and Livestock inputs

5. Contracting authority

CIHEAM Bari – Mediterranean Agronomic Institute of Bari

Via Ceglie 9 70010 Valenzano (BA) – Italy

SPECIFICATIONS

6. Description

CIHEAM Bari, within the framework of the Pro.UKR Programme (AID 13153), intends to identify local suppliers in Ukraine for the procurement of agricultural inputs namely:

- chemical fertilizers (Potassium, Phosphate and Urea);
- concentrated fodder for sheep, goat, pig, cattle (dairy and meat) and poultry;
- phytosanitary products (herbicides, fungicides, insecticides);
- animal vaccines/medicines;
- irrigation equipment;
- agricultural equipment;
- food packaging equipment.

Purchases will be carried out in small batches through call-off contracts, according to beneficiary needs and market price monitoring.

7. Number and titles of lots

The overall amount can vary according to agricultural inputs prices throughout the duration of the framework agreement, which impact the overall budget availability for these items. The quantity of tons

per item (article 7) is not determined and will depend according to the needs of CIHEAM Bari and the requests of the project's beneficiaries.

Procurement of items per article 6 will be carried out in batches, the quantity of tons per batches will be determined by CIHEAM Bari each time a call-off contract takes place.

CONDITIONS OF PARTICIPATION

8. Legal basis, eligibility and rules of origin

For this procedure, financed by AICS - Italian Agency for Development Cooperation (AID 13153), participation is open without limitations. The applicants must fulfil the selection criteria specified below at point 13.

9. Number of applications

No more than one application can be submitted by an applicant whatever the form of participation (as an individual legal entity or as leader or member of a consortium submitting an application). In the event that a natural or legal person submits more than one application, all applications in which that person has participated will be excluded.

10. Grounds for exclusion

As part of the application, applicants must submit a signed declaration, included in the application form, to the effect that they are not in any of the exclusion situations listed in Section 2.6.10.1. of the practical guide.

Applicant included in the lists of EU restrictive measures (see Section 2.4. of the PRAG) at the moment of the award decision cannot be awarded the contract.

11. Sub-contracting

Sub-contracting is not allowed.

PROVISIONAL TIMETABLE

12. Period of implementation of tasks

The shortlist resulting from this procedure will be valid for a period of 4 years from the date of publication.

SELECTION AND AWARD CRITERIA

13. Selection criteria

An economic operator (i.e. candidate or applicant) may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links it has with them. If the economic operator relies on other entities, it must in that case prove to the contracting authority that it will have at its disposal the resources necessary for the performance of the contract by producing a commitment by those entities to place those resources at its disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and notably that of nationality as the economic operator relying on them and must comply with the selection criteria for which the economic operator relies on them. **Furthermore, the data for this third entity for the relevant selection criterion should be included in a separate document.** Proof of the capacity will also have to be provided when requested by the contracting authority.

With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the tasks for which these capacities are required.

With regard to economic and financial criteria, the entities upon whose capacity the economic operator relies, become jointly and severally liable for the performance of the contract.

The following selection criteria will be applied to the applicants. In the case of applications submitted by a consortium, these selection criteria will be applied to the consortium as a whole if not specified otherwise.

The applicant shall not use previous experience which caused breach of contract and termination by a contracting authority as a reference for selection criteria.

- 1) **Economic and financial capacity of the applicant** (based on item 3 of the Application Form). In case of applicant being a public body, equivalent information should be provided. The reference period which will be taken into account will be the last three financial years for which accounts have been closed.
 - a. *Applicants have the possibility of being paid by bank transfer in UAH from Ukraine and/or in EURO from Italy on delivery after the successful inspection of the materials provided.*
 - b. *The financial situation of the tenderer should not be in deficit, taken into account debts, at the beginning and end of year.*
 - c. *The average annual turnover of the applicant must exceed € 15.000,00 per each lot to which the application relates (point 5 of the Application Form).*
 - d. *Applicants must provide the last annual turnover.*
 - e. *Applicants must have a bank account that can receive payments in EURO from outside the Country (Ukraine) or a bank account that can receive payments in UAH from inside the Country.*
- 2) **Professional capacity of the applicant** (based on items 4 of the application form). The reference period which will be taken into account will be the last three years preceding the submission deadline.
 - a. *Applicants is legally registered in Ukraine and/or in neighbouring countries (Moldova, Romania, Hungary, Poland and Slovakia);*
 - b. *applicants must provide their registration documents demonstrating their compliance with the regulations of the country of registration and in which they operate;*
 - c. *applicants must specify how long they have been working and in which professional areas they do business.*
- 3) **Technical capacity of applicant** (based on items 5 and 6 of the application form). The reference period which will be taken into account will be the last *four years* preceding the submission deadline.
 - a. *Applicants are able to deliver inputs inside Ukraine, in particular in the area of Odesa Oblast and specifically Berezivka rayon, Odesa rayon (Dobroslav and Velyki Dalnyk field areas) and Rozdilna rayon;*
 - b. *Applicants must have the logistic capacity to deliver the items requested to the program's Agriculture and Livestock Service Centres (ALSC);*
 - c. *Applicants must deliver the inputs requested within 10 days after order placement.*

14. Award criteria

Framework Agreements may be awarded to multiple suppliers to ensure flexibility, competitiveness, and security of supply. For each specific batch or call-off, a minimum of three suppliers may be invited to submit price quotations to ensure competitiveness and alignment with market prices. Specific contracts will be awarded following the best price-quality criteria.

In this case of framework agreements *stricto sensu*, price aspects are not set out in the agreement itself but are set aside to be determined later, upon reopening competition under multiple framework agreements with the shortlisted suppliers.

The quality of the application will be evaluated in order to draw up the shortlist. CIHEAM Bari will evaluate the non-price elements of the quotation to determine whether they are acceptable or not acceptable. In conducting its evaluation, CIHEAM Bari may seek information from any source it deems appropriate to obtain or validate information regarding acceptability of the supplier's application.

CIHEAM Bari reserves the right to accept or reject any or all applications, and to accept the applications

deemed to be in the best interest of CIHEAM Bari. CIHEAM Bari will not be responsible for any pay, any expenses or losses which may be incurred by any applicant in the preparation of his application.

APPLYING

15. Deadline for submission of applications

Interested candidates may apply within one month (30 days) from the publication of this Call for Interest. Upon expiry of the application period, the Evaluation Committee will review the applications received and determine a shortlist of candidates meeting the eligibility and selection requirements.

Despite that, this call for interest remains permanently open for the entire validity period of the Framework Agreement (see point 12) and applications sent after the first closing date (30 days after the publication) may still be submitted and will remain valid for consideration. However, they shall not be taken into account for the preparation of the initial shortlist. Such applications may be evaluated during the subsequent annual review and update of the shortlist.

CIHEAM Bari reserves the right to close or suspend the call for interest at any time, upon publication of a notice to that effect.

Each applicant will be notified via e-mail both in the case of eligibility and non-eligibility.

16. Application format and details to be provided

Applications must be submitted using the form (ANNEX I) attached to this notice.

The application must be accompanied by a declaration on honour on exclusion and selection criteria at the end of the form, the Identification form (ANNEX II).

Any additional documentation (brochure, letter, etc.) sent with an application will not be taken into consideration.

17. How applications may be submitted

Applications must be sent to the contracting authority before the deadline specified in point 15 of this notice. Applications should preferably be submitted in English to the contracting authority; applications in Ukrainian are also accepted by the contracting authority.

They must be sent to the following address:

- Sent by email to the following address:

To: ciheam.bari.ukr@iamb.it

Cc: gare.appalti@bari.ciheam.org; giacomo.perna@bari.ciheam.org; flavio.longobardi@bari.ciheam.org

Applications must comply with the following conditions:

- The annexes and all other required documentation must be attached to the email in PDF format file.
- The email *subject* shall contain the following wording: **PROCUREMENT OF AGRICULTURAL INPUTS – Pro.UKR** – [name of the company]

- By post (registered mail with return receipt) or by courier services to either:

CIHEAM Bari - Mediterranean Agronomic Institute of Bari
Marselska street, n. 33/3, 65000, Kryzhanivka, Odesa – Ukraine

To the attention of Iuliia Strelchenok

- By hand delivery by the participant in person or by an agent directly to the premises of the contracting authority in return for a signed and dated receipt, in which case the evidence shall be constituted by this acknowledgement of receipt, to:

CIHEAM Bari - Mediterranean Agronomic Institute of Bari

Marselska street, n. 33/3, 65000, Kryzhanivka, Odesa, Ukraine

To the attention of Iuliia Strelchenok

- All documents part of an application delivered by post or hand delivery must be contained in a sealed envelope and each document must be stamped and signed by the legal representative of the company.

Applications submitted by any other means will not be considered.

By submitting an application, applicants accept to receive notification of the outcome of the procedure by electronic means.

18. Alteration or withdrawal of applications

Applicants may alter or withdraw their applications by written notification before the deadline for the submission of the applications. No application may be altered after this deadline.

Any such notification of alteration or withdrawal shall be prepared and submitted in accordance with point 17 of this notice.

19. Operational language and communication

All communications for this application procedure and contract must be in English or Ukrainian.

Applicants may communicate with the contracting authority only through the following contact:

Iuliia Strelchenok

E-mail: ciheam.bari.ukr@iamb.it

CC: giacomo.perna@bari.ciheam.org

The contracting authority has no obligation regarding the transmission of information not strictly related to the subject of this call.

20. Additional information

Financial data to be provided by the candidate in the standard application form must be expressed in UAH or EURO.

21. Procedure for the definition of specific contracts

A specific contract can only be concluded during the validity of the framework contract. The following process will be implemented every time a new specific contract is needed.

A request for a specific request for offer will be sent to at least three shortlisted applicants. The specific contract will be signed only with the tenderer that submits the best offer, satisfying quality and financial criteria.

If, however, there is no qualitatively and/or financially satisfactory tender received, the relevant authorising officer may cancel the consultation or:

Relaunch the consultation with different shortlisted applicants under unchanged terms of reference.

Relaunch the consultation with the same shortlisted applicants a request for services after redrafting the specific terms of reference.

Initiate a negotiated procedure with one or more shortlisted applicants of its choice, from among those that took part in the request for an offer in order to obtain improved offers within the terms of the specific request (N.B. the terms of the specific request cannot be substantially altered).

Only if none of the previous alternatives can be followed, the contracting authority can initiate the relevant alternative procedure depending on the amount outside the framework contract.

The consultation must comply with the principles of transparency, proportionality, equal treatment, non-discrimination, sound competition and within the terms of the framework contract.

The specific contract comprises the approved technical and financial offer.

22. Annexes

- Annex I: Application form
- Annex II: Identification form